

STRENGTHS				
	Sanguine	Choleric	Melancholy	Phlegmatic
<b>E</b>	Appealing personality Talkative, story teller	Born leader Dynamic	Deep and thoughtful Analytical	Low key personality Easy going and relaxed
<b>M</b>	Life of the party Good sense of humor	Compulsive need for change Must correct wrongs	Serious and purposeful Genius prone	Calm, cool and collected Patient and well balanced
<b>O</b>	Memory for color Physically holds on to listener	Strong-willed and decisive Unemotional	Talented and creative Artistic or musical	Consistent life Quiet but witty
<b>T</b>	Emotional & Demonstrative Enthusiastic & expressive	Not easily discouraged Independent & self-sufficient	Philosophical and poetic Appreciative of beauty	Sympathetic and kind Keeps emotions hidden
<b>I</b>	Cheerful and bubbling over Curious & Good on stage	Exudes confidence Can run anything	Sensitive to others Self-sacrificing	Happily reconciled to life All-purpose person
<b>O</b>	Wide-eyed and innocent Lives in the present		Conscientious Idealistic	
<b>N</b>	Chageable disposition Sincere at heart			
<b>S</b>	Always a child			
		Goal oriented	Schedule oriented	
	Volunteers for jobs	Sees the whole picture	Perfectionist, high standards	
<b>W</b>	Thinks up new activites	Organizes well	Detail conscious	Competent and steady
	Looks great on the surface	Seeks practical solutions	Persistant and thorough	Peaceful and agreeable
<b>O</b>	Creative and colorful	Moves quickly to action	Orderly and organized	Has administrative ability
	Has energy and enthusiasm	Delegates work	Neat and tidy	Mediates problems
<b>R</b>	Starts in a flashy way	Insists on production	Economical	Avoids conflicts
	Inspires others to join	Makes the goal	Sees the problems	Good under pressure
<b>K</b>	Charms others to work	Stimulates activity	Finds creative solutions	Finds the easy way
		Thrives on oppositon	Needs to finish what is started	
			Likes charts, graphs, figures, lists	
	Makes friends easily Loves people		Makes friends cautiously Content to stay in background	Easy to get along with Pleasant and enjoyable
<b>R</b>	Thrives on compliments	Has little need for friends	Avoids causing attention	Inoffensive
<b>I</b>	Seems exciting	Will work for group activity	Faithful and devoted	Good listener
<b>E</b>	Envid by others	Will lead and organize	Will listen to complaints	Dry sense of humor
<b>N</b>	Doesn't hold grudges	Is usually right	Can solve other's problems	Enjoys watching people
<b>D</b>	Apologizes quickly	Excels in emergencies	Deep concern for other people	Has many friends
<b>S</b>	Presents dull moments		Moved to tears with compassion	Has compassion and concern
	Likes spontaneous activities		Seeks ideal mate	
WEAKNESSES				
<b>E</b>	Compulsice talker Exaggerates and elaborates	Bossy	Remembers the negatives	
<b>M</b>	Dwells on trivia Can't remember names	Impatient Quick-tempered	Moody and depressed Enjoys being hurt	Unenthusiastic Fearful and worried
<b>O</b>	Scares others off Too happy for some	Can't relax Too impetuous	Has false humility Off in another world	Indecisive Avoids responsibility
<b>T</b>	Has restless energy	Enjoys controversy and arguments	Low self-image	Quiet will of iron
	Egotistical	Won't give up when losing	Has selective hearing	Selfish
<b>I</b>	Blusters and complains Naive, gets taken in	Comes on too strong Inflexible	Self-centered Too introspective	Too shy and reticent Too compromising
<b>O</b>	Has loud voice and laugh Controlled by circumstances	Is not complementary Dislikes tears and emotion	Guilt feelings Persecution complex	Self-righteous
<b>N</b>	Gets angered easily Seems phony to some	Is unsympathetic	Tends to hypochondria	
<b>S</b>	Never grows up			
	Would rather talk Forgets obligations	Little tolerance for mistakes Doesn't analyze details	Not people oriented Depressed over imperfections	Not goal oriented
<b>W</b>	Doesn't follow through Confidence fades fast	Bored by trivia May make rash decisions	Chooses difficult work Hesitant to start projects	Lacks self-motivation Hard to get moving
<b>O</b>	Undisciplined Priorites out of order	May be rude or tactless Manipulates people	Spends too much time planning Prefers analysis to work	Resents being pushed Lazy and careless
<b>R</b>	Decides by feelings Easily distracted	Demanding of others End justifies the means	Self-deprecating Hard to please	Discourages others Would rather watch
<b>K</b>	Wastes time talking	Work may become their god Demands loyalty in the ranks	Standards often too high Deep need for approval	
	Hates to be alone Needs to be center stage	Tends to use people Dominates others	Lives through others Insecure socially	Dampens enthusiasm Stays uninvolved
<b>R</b>	Wants to be popular	Decides for others	Withdrawn and remote	Is not exciting
<b>I</b>	Looks for credit	Knows everything	Critical of others	Indifferent to plans
<b>E</b>	Dominates conversations	Can do everything better	Holds back affection	Judges others
<b>N</b>	Interrupts and doesn't listen	Is too independent	Dislikes those in opposition	Sarcastic and teasing
<b>D</b>	Answers for others	Possessive of friends and mate	Suspicious of people	Resists change
<b>S</b>	Fickle and forgetful	Can't say "I'm sorry"	Antagonistic and vengeful	
	Makes excuses Repeats stories	May be right, but unpopular	Unforgiving, contradictory Skeptical of compliments	